

**Triathlon Club of San Diego**  
**Profit and Loss Comparison to Prior Year**  
**2017**

	February			Year-to-Date		
	Feb 2017	Feb 2016	Over(Under)	Jan - Feb, 2017	Jan - Feb, 2016	Over(Under)
Income						
Membership Dues	3,280	5,525	(2,245)	11,210	13,150	(1,940)
MERCHANDISE SALES			0			0
Apparel and Other Merchandise		30	(30)	110	286	(176)
Timing Chip	155	62	93	713	248	465
Total MERCHANDISE SALES	155	92	63	823	534	289
OTHER INCOME						
Swim Income	460	430	30	1,275	1,050	225
Total OTHER INCOME	460	430	30	1,275	1,050	225
<b>Sponsorship Income</b>				<b>9,500</b>	<b>2,000</b>	<b>7,500</b>
Total Income	3,895	6,047	(2,152)	22,808	16,734	6,074
Gross Profit	3,895	6,047	(2,152)	22,808	16,734	6,074
Expenses						
ADMINISTRATION						
Accounting		40	(40)		330	(330)
AUTO EXPENSES			0			
Auto Fuel	122	145	(23)	270	296	(26)
Auto Registration	322		322	322		322
Auto Repairs & Misc.	53		53	53		53
<b>Automobile Insurance</b>				717		717
Total AUTO EXPENSES	496	145	351	1,362	296	1,066
Google Ads (Gmail + Drive)	45	45	0	90	90	0
Guest Speaker Expense				375		375
Miscellaneous Expense				50		50
Paypal - Service Fee	124	195	(70)	427	480	(53)
Printing Expense				22		22
State Fees				20		20
Storage Unit	563	535	28	1,126	1,070	56
Supplies and Materials	(11)		(11)	482		482
Total ADMINISTRATION	1,217	960	258	3,954	2,266	1,688
CLUB RACE EXPENSE						
Aquathon Expenses	840		840	840		840
Duathlon Races	486		486	486		486
Fiesta Tri Expenses				<b>1,088</b>		1,088
Running Races				263		263
Total CLUB RACE EXPENSE	1,326	0	1,326	2,676	0	2,676
FACILITY FEES						
Pool Rental		1,749	(1,749)	<b>2,856</b>	2,073	783
Track Fees				525		525
Total FACILITY FEES	0	1,749	(1,749)	3,381	2,073	1,308
MARKETING & COMMUNICATIONS						
Newsletter	298	298	0	650	298	352
Online Email Marketing (MAIL CHIMP)	17		17	38	21	17
Total MARKETING & COMMUNICATIONS	315	298	17	688	319	369
MEETING FOOD						

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Club Meeting Food	1,670	1,080	590	2,348	2,390	(42)
Intro to TCSD				127	129	(2)
Other Meetings & Events	482		482	592		592
<b>Total MEETING FOOD</b>	<b>2,152</b>	<b>1,080</b>	<b>1,072</b>	<b>3,067</b>	<b>2,519</b>	<b>548</b>
<b>MERCHANDISE EXPENSE</b>						
Apparel & Other Merch Expense					825	(825)
<b>Total MERCHANDISE EXPENSE</b>				<b>0</b>	<b>825</b>	<b>(825)</b>
<b>OFFICER EXPENSES</b>						<b>0</b>
Officer Meals	254	119	135	492	422	70
Officer Merchandise	376		376	376		376
Officer Race Entries					216	(216)
<b>Total OFFICER EXPENSES</b>	<b>630</b>	<b>119</b>	<b>511</b>	<b>868</b>	<b>638</b>	<b>230</b>
<b>OTHER EVENTS</b>						
Grant Expenditures	400		400	588		588
NCC Challenge				228		228
<b>Total OTHER EVENTS</b>	<b>400</b>	<b>0</b>	<b>400</b>	<b>815</b>	<b>0</b>	<b>815</b>
<b>PRIZES &amp; VOLUNTEER RECOGNITION</b>						
Merchandise & Swag					50	(50)
Volunteer Recognition Events	528		528	528		528
<b>Total PRIZES &amp; VOLUNTEER RECOGNITION</b>	<b>528</b>	<b>0</b>	<b>528</b>	<b>528</b>	<b>50</b>	<b>478</b>
Sales Tax Expense				475		475
<b>Total Expenses</b>	<b>6,568</b>	<b>4,205</b>	<b>2,363</b>	<b>16,453</b>	<b>8,690</b>	<b>7,763</b>
<b>Net Operating Income</b>	<b>(2,673)</b>	<b>1,842</b>	<b>(4,515)</b>	<b>6,355</b>	<b>8,044</b>	<b>(1,689)</b>
<b>Cash balance as of 3/6/2016:</b>				Related to inc/exp of 2016 pd in 2017		
Cash balance - MFCU	7,499					
Outstanding checks	(5,684)					
Cash balance - PayPal	1,204					
<b>Cash available</b>	<b>3,019</b>					