

TCS D BOD Meeting January 7, 2019

Meeting called to order 6:20pm

Attendees: AJ, Monica, Tracy, Melissa, Marc, Jenn, John, Brian, Jennifer, Steve, Fontaine, Dean

Insurance: USAT requires everyone to be a TCS D member in order to be covered by insurance. USAT changed the rules and now if anyone who is not a TCS D member participates in our events, they will not be covered for liability.

John Hill/Brian Long – They are working with Philadelphia Insurance to get our closed course races fully covered.

The question and concern is that trainings and workshops are not races and they **are** covered by USAT insurance as long as the participants are TCS D members.

Also, do we want to charge one day memberships for non-TCS D members, so that they are covered by USAT insurance?

Volunteer Committees (Monica and Steve): Jennifer is leading the marketing committee. Fontaine and Jenn Potter are going to be a part of this marketing committee with Jennifer and the communication liaison. Right now the committee leads are creating the groups and will finalize the committee leads and members in February.

Jennifer will be the head liaison to distribute the official communication between all of the sub committees. Currently, we have leaders for the following committees:

Judi Cadbury – Kids' Triathlons

Danielle Simonetti – Expos

Tom Washington – Swim Buddies

BOD Positions: AJ motioned for Monica to be nominated and appointed as our TCS D BOD VP. The motion was second and everyone voting was in favor.

AJ motioned for Steve to be nominated as program and events director to our TCS D BOD.

The motion was second and everyone voting was in favor.

AJ motioned that Brian be nominated and appointed to our TCS D BOD as our advisor.

The motion was second and everyone voting was in favor.

Kona Viewing on Thursday: Currently we have 180 RSVPs. Two of the raffle prizes will be entries to the Catalina Island Marathon and an entry to the San Diego Century ride. For a time saver, raffle tickets will be drawn, and displayed before the meeting. The plan is that after the meeting the winning numbers will pick up their prizes, to encourage everyone to stay until the end of the meeting.

AJ is trying to get wraps/salads from Freshie and will pick up all of the food before the meeting.

Monica is arranging sponsors to be making announcements and a volunteer meeting to begin before the regular meeting.

Announcements at 6:00. Bob begins his interview with Cam at 6:30. Kona viewing begins at 7:00.

Sponsorship Update (Marc): Marsha, Danny and Marc will unveil the new Zoot TCS D kit at this Thursday's meeting. January 17th the store will open and every size will be available as well as 30% off for TCS D members.

*Canyon Bike will be a title sponsor (Gold Level) and they will be offering very good discounts.

This will be announced at the Kona viewing.

*XTerra is going to return as a Title sponsor (Gold Level) and are offering much better discounts than before.

*Spinergy Wheels have also become a Title sponsor. They plan to donate wheels to be “loaned” to members for club events.

*Pulse Endurance has also signed up as a Title Sponsor.

*Function Smart with Gino will be a Title Sponsor.

*Blast Radius Coffee is going to be a sponsor and they cater to athletes. Their “selling point” is their double the caffeine product. They plan to provide coffee at all of our TCSD events/races.

*Zone Three (Title Sponsor) will provide hats/swim caps/race belts with TCSD logos.

*RX Bars – Marc is working on bringing them on the team as a nutrition sponsor.

The sponsors are scheduled to be finalized by the Kona viewing on Thursday.

Race Schedule (Steve): He is trying to get the schedule organized for 2019, but when he approached the city for the permits, he received some push back. Brian suggested that Steve go down to the city permit office and present a debit card and be ready with all of the dates, so that we can reserve the dates we want. Steve’s goal is to have confirmation of the race dates for 2019 by the end of January.

NCC Update (Tracy): Currently TCSD is #1 in the country for the swim/bike/run. Tracy is communicating with the members to increase participation and will make an announcement at the Kona viewing on Thursday.

Financial Report (Melissa): Membership has risen for the first time in four years, in the past three months (Oct/Nov/Dec). Along with our expenses, TCSD ended 2018 with an increased income.

Expo Planning (Monica/Steve): Monica and Steve discussed ideas and their plan to have a set committee who is willing to drive the van, be at all the events and also commit to sign up new members at the expos.

Meeting adjourned at 8:21pm